Firm Brochure (Form ADV, Part 2A)



# rebel Financial LLC

# 540 Officenter Place, Suite 286 Gahanna, OH 43230

Phone: (614) 441-9605

Fax: (614) 441-4150

Website: rebelfinancial.com

This brochure provides information about the qualification and business practices of rebel Financial LLC. If you have any questions about the contents of this brochure, please contact us at (614) 441-9605, or by email at <u>phil@rebelfinancial.com</u>. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission, or by any state securities authority.

Additional information about rebel Financial LLC is available on the SEC's website at <u>www.adviserinfo.sec.gov</u>.

October 15, 2015

# **Material Changes**

This is the annual Form ADV Part 2A Brochure about rebel Financial LLC.

# Annual Update

rebel Financial LLC is providing this information as part of our a periodic updating amendment which will contain material changes from our last annual update. This section will discuss only material changes since the last annual update on March 31, 2014.

- On Page 6, the Client Assets managed by rebel Financial LLC has been updated as of December 31, 2014.
- Also on Page 6, the firm now offers 401k plans.
- The firm has revised its fee Schedule that begins on Page 7. This fee schedule defines "Asset Management Only" and "Full Service" levels of service and the fees associated with each.
- On Page 16, the firm now thanks clients who refer a potential client that becomes our rebel Financial customer by giving them a \$250 gift card.
- The firm has updated it Proxy Voting process for the clients it may vote proxies for on Page 18.
- rebel Financial will no longer sell insurance products and receive commissions for selling insurance products.

#### Material Changes since the Last Update

This update contains changes to our services going from 2 levels to 5 levels and the pricing related to these service levels.

This Form ADV Part 2A replaces the March 31, 2015 Brochure

#### **Full Brochure Availability**

The Firm Brochure for rebel Financial LLC is available on our website: rebelfinanciallc.com or by contacting W. Phil Ratcliff at (614) 441-9605 or by e-mail at <u>phil@rebelfinancialllc.com</u>.

In 2015, all new clients are being provided a full copy of our brochure.

# **Table of Contents**

Material Changes	2
Annual Update	2
Material Changes since the Last Update	2
Full Brochure Availability	2
Advisory Business	6
Firm Description	6
Principal Owners	6
Types of Advisory Services	6
Tailored Relationships	6
Wrap Fee Programs	7
Client Assets	7
Fees and Compensation	7
Description	7
Fee Billing	7
Other Fees	10
Fees Paid in Advance	11
Additional Compensation	11
Performance-Based Fees & Side-by-Side Management	11
Sharing of Capital Gains or Capital Appreciation	11
Types of Clients	11
Description	11
Account Minimums	11
Methods of Analysis, Investment Strategies and Risk of Loss	11
Methods of Analysis	12
Investment Strategies	12
Risk of Loss	12
Disciplinary Information	14
Legal and Disciplinary	14
Criminal or Civil Action	14

Administrative Proceeding	14
Self-Regulatory Proceeding	15
Other Financial Industry Activities and Affiliations	15
Broker-dealer or Registered Representative	15
Futures Commission Merchant, Commodity Pool Operator, Commodity Trading Advise Associated Person	
Material Relationships or Arrangements with Financial Industry	15
Recommend or Select Other Investment Advisers	15
Code of Ethics, Participation or Interest in Client Transactions and Personal Trading	15
Code of Ethics	15
Recommend Securities with Material Financial Interest	15
Invest in Same Securities Recommended to Clients	16
Personal Trading Policies	16
Brokerage Practices	16
Selecting Brokerage Firms	16
Research and Soft Dollars	17
Brokerage for Client Referrals	17
Directed Brokerage	17
Order Aggregation	17
Review of Accounts	18
Periodic Reviews	18
Review Triggers	18
Regular Reports	18
Client Referrals and Other Compensation	
Economic Benefits	
Third Party Solicitors	
Custody	
Account Statements	
Investment Discretion	19
Discretionary Authority for Trading	19
Limited Power of Attorney	19
Voting Client Securities	19

Proxy Voting	. 19
Financial Information	.20
Prepayment of Fees	.20
Financial Condition	.20
Bankruptcy	.20
Requirements for State-Registered Advisers	. 20
Identify Principal Executive Officers and Management Person	.20
Describe Business Other Than Investment Advice	.20
Describe How Supervised Persons are Compensated with Performance Based Fees	17
Describe if a Management Person has been Subject to a Disciplinary Event	18
Describe Any Relationship with an Issuer of Securities	18

# **Advisory Business**

### **Firm Description**

rebel Financial LLC is an investment advisor registered with the State of Ohio. We specialize in customized portfolio management for individual investors, high net worth investors, pension/profit sharing plans and corporations. Rebel Financial LLC is a full service financial advisory firm. We offer fee based advice, investment management, and insurance solutions through a comprehensive financial planning process.

### **Principal Owners**

William "Phil" Ratcliff founded rebel Financial on May 31, 2013 and is the sole owner.

# **Types of Advisory Services**

The primary service offered by rebel Financial LLC is Investment Advice. We provide Comprehensive Financial Planning (Fee for planning), Investment Management, Retirement Planning, Business Planning, Estate Planning, Goal-Based Planning, and miscellaneous fee based Financial Consulting Services. We offer investment management services at five levels.

- **Robo Rebel** Your account manager will work with you to make sure that your investment strategy matches your personal goals and preferences. This is an automated investment service that manages your money in an efficient, low-cost manner because we take much of the most expensive component (man-power) out of the equation. Your account must be held at TD Ameritrade and at least \$5,000 in value.
- **Simple rebel** This plan allows you to have you account anywhere you desire. This is a cost effective service level to serve smaller clients that are not keeping sizable accounts with us. If you want recommendations pay only a one time based on you assets under management at that time. Clients pay a monthly charge for this service.
- eRebel This service level is for clients who want help in managing their investments and planning goals but are very "low maintenance" this service level combines the most practical and important services to help clients manage and grow their wealth. This service is priced with a monthly service fee and quarterly asset based fee. Your account(s) must be held at TD Ameritrade.
- Silver rebel We manage your assets for you but we do not provide financial planning advice and you must come to the office (or webconference) for any applicable meetings. This service is priced with a monthly service fee and quarterly asset based fee. Your account(s) must be held at a "rebel Financial preferred Custodian".
- **Gold rebel** This includes asset management, financial planning, and ongoing advice. There is also more flexibility on meeting location, times, duration of appointments and the overall scope of our engagements. This service is priced with a monthly service fee

and quarterly asset based fee. The asset based fee is priced at 2 levels for client account(s) at a "rebel Financial preferred Custodian" or client using another custodian.

• 401k Program – We serve as a 3(38) advisor on 401K plans.

The Gold rebel category is limited to a specific number of households and rebel Financial may have limited ability to take you on as a client in this capacity. Please contact us for availability or we can discuss it in our first meeting.

### **Tailored Relationships**

rebel Financial LLC will work with clients to make customized portfolios and provide advice for special situations and needs.

#### Wrap Fee Programs

rebel Financial LLC does not offer wrap fee programs.

#### **Client Assets**

rebel Financial LLC has \$ \$37,451,037 of assets under management as of December 31, 2014, all of which are managed on a discretionary basis.

# Fees and Compensation

### **Description**

Management fees due to rebel Financial are based on the value of assets managed and fees are calculated as a percentage of assets under management. We reserve the right to negotiate fees for special situations.

### **Fee Billing**

Fees to rebel Financial are <u>based</u> on the custodian chosen and the service selected. At the beginning of each calendar quarter an asset based fee (i.e. 1/4 of the annual fee), are charged payable in advance, and based upon the value of the account at the end of the calendar quarter, i.e. March 31, June 30, September 30, & December 31, as determined by the custodian. Asset based fees are not progressive. (Simple Rebel does not charge quarterly asset based fees).

#### **Robo Rebel Investment Advisory Services**

Relationship Value	Annual Fee
\$2,000,000.00 +	0.350%
\$1,000,000.00-1,999,999.99	0.400%
\$250,000.00-999,999.99	0.500%

\$150,000.00-249,999.99	0.600%
\$0.00-149,999.99	0.650%

#### Simple Rebel Investment Advisory Services

There is a fixed monthly fee of \$40.00 per month that will be charged via Stripe. At termination, the monthly part of the Simple rebel fee is not refunded.

Simple Rebel One Time Specific Investments Recommendation Fee:

When a client requests investment management help or needs advice you are charged an asset based fee when you make this request. This fee is charged based on Assets Under Management at the time of a consultation and advice is rendered. This fee is paid to rebel Financial via Stripe.

Relationship Value	<u>Fee</u>
\$0.00-5,000,000.00 +	0.150%

#### eRebel Investment Advisory Services

The Advisory fees for the eRebel account is charged in two (2) parts. Part 1 -There is a fixed monthly fee of \$50.00 per month that will be charged via PayPal. This monthly fee is waived when your account exceeds \$100,000 in Assets Under Management (AUM). At termination, the monthly part of the eRebel fee is not refunded.

Relationship Value	Annual Fee
\$5,000,000.00 +	0.250%
\$2,000,000.00-4,999,999.99	0.300%
\$1,000,000.00-1,999,999.99	0.350%
\$500,000.00-999,999.99	0.400%
\$250,000.00-499,999.99	0.500%
\$150,000.00-249,999.99	0.600%
\$0.00-149,999.99	0.700%

#### Silver Rebel Investment Advisory Services

The Advisory fees for the Silver rebel account is charged in two (2) parts. Part 1 -There is a fixed monthly fee of \$75.00 per month that will be charged via PayPal. This monthly fee is waived when your account exceeds \$250,000 in Assets Under Management (AUM). Part 2 - At the beginning of each calendar quarter an asset based fee is charged . Fees are charged payable in advance, and based upon the value of the account at the end of the calendar quarter

as determined by the custodian. At termination, the monthly part of the Silver rebel fee is not refunded.

Relationship Value	Annual Fee
\$5,000,000.00 +	0.300%
\$3,500,000.00-4,999,999.99	0.400%
\$1,500,000.00-3,499,999.99	0.500%
\$1,000,000.00-1,499,999.99	0.600%
\$750,000.00-999,999.99	0.700%
\$500,000.00-749,999.99	0.800%
\$0.00-499,999.99	0.900%

#### **Gold Rebel Investment Advisory Services**

The Advisory fees for the Gold rebel account is charged in two (2) parts. Part 1 -There is a fixed monthly fee of \$125.00 per month that will be charged via PayPal. This monthly fee is waived when your account exceeds \$250,000 in Assets Under Management (AUM). Part 2 - At the beginning of each calendar quarter an asset based fees (i.e. 1/4 of the annual fee), are charged payable in advance, and based upon the value of the account and custodian selected at the end of the calendar quarter. At termination, the monthly part of the Gold rebel fee is not refunded.

		Annual Fee for Clients using
	Annual Fee for Clients using	"Client Selected"
Relationship Value	"rebel Preferred Custodians"	(Non-rebel Preferred Custodian)
\$5,000,000.00 +	0.500%	0.600%
\$3,500,000.00-4,999,999.99	0.650%	0.750%
\$1,500,000.00-3,499,999.99	0.800%	1.000%
\$1,000,000.00-1,499,999.99	0.900%	1.100%
\$750,000.00-999,999.99	1.000%	1.200%
\$500,000.00-749,999.99	1.100%	1.300%
\$0.00-499,999.99	1.200%	1.400%

#### **Retirement Plan Investment Advisory Services**

The Retirement Plan Advisory fees are charged at the beginning of each calendar quarter, are payable in arrears, and based upon the value of the account at the end of the calendar quarter as determined by the custodian.

Relationship Value	Annual Fee
\$25,000,000.00 +	0.300%
\$10,000,000.00-24,999,999.99	0.400%

\$7,000,000.00-9,999,999.99	0.450%
\$4,000,000.00-6,999,999.99	0.500%
\$2,000,000.00-3,999,999.99	0.600%
\$1,000,000.00-1,999,999.99	0.650%
\$0.00-999,999.99	0.700%

#### One Time Flat Fee Plans

rebel Financial charges a flat fee for the following types of planning services:

Service Description	<u>Fee</u>
Social Security Optimization	\$250.00
Basic Retirement Plan	\$1,000.00
Standard Retirement Plan	\$1,500.00
Complex Retirement Plan	\$2,500.00
Silver Financial Plan	\$3,200.00
Gold Financial Plan	\$4,000.00

#### **Business Services Plans**

rebel Financial charges a flat fee for the following types of planning services:

Service Description	Fee
Sellability Score	Free – No Charge
Succession Plan	\$10,000.00
Exit Plan – Stage 1	\$8,000.00
Exit Plan – Stage 3	\$10,000.00

Fee for planning or consulting fee:

\$150.00/hour billed at the end of the quarter or at the end of the project whichever is sooner.

Discounts may be applied where applicable and when warranted, at the discretion of rebel Financial LLC.

#### **Other Fees**

Our management fees are separate from charges assessed by third parties such as broker dealers, custodians and mutual fund companies. Brokerage and other transaction costs charged by broker dealers executing transactions and custodians maintaining your assets are in addition to the management fees and are not negotiable. Mutual funds, variable annuities and or other platforms charge may asses other fees and expenses such as 12B-1 fees or commissions in connection with the placement of your funds.

#### **Fees Paid in Advance**

Our fees are charged quarterly (1/4 of annual fee) in advance based upon the quarter end value of your account.

Clients may terminate their advisory contract with rebel Financial LLC in writing, signed receipt required, at any time, and fees will be refunded on a pro-rated basis through the end of the calendar quarter. rebel Financial LLC may terminate relationships with clients, in writing, upon 30 days notice and will refund fees on a pro-rated basis through the end of the calendar quarter. Your death will not terminate the Investment Management Agreement or authority granted to rebel Financial LLC until we have received actual written notification of your death.

#### **Additional Compensation**

As a general rule, rebel Financial LLC does not receive any additional compensation. Any ongoing insurance trail commissions earned by Phil Ratcliff will be donated to charity.

# Performance-Based Fees & Side-by-Side Management

### **Sharing of Capital Gains or Capital Appreciation**

We do not currently have any performance based fee accounts – performance fees are fees based on a share of the capital gains or appreciation of the assets of the client.

# **Types of Clients**

### **Description**

We specialize in customized portfolio management and providing investment advice for individual investors, high net worth investors, pension/profit sharing plans and corporations.

#### **Account Minimums**

rebel Financial LLC targets a minimum account or relationship size of \$100,000 dollars, but accounts/relationships with less than \$100,000 dollars will be accepted in all our programs except Robo rebel if, in our judgment, the total client relationship, including client referrals, will grow in a reasonable period of time. Our Robo rebel account has a required minimum of \$5,000.00. We reserve the right to make exceptions on a case by case basis.

# Methods of Analysis, Investment Strategies and Risk of Loss

### **Methods of Analysis**

rebel Financial will employ both technical and fundamental analysis to our research and investment management; focusing primarily on fundamental analysis and utilization of modern portfolio theory (MPT).

#### **Investment Strategies**

Investing in securities involves the risk of loss that clients should be prepared to bear. Understanding the type of risk(s) exposure involved in securities and investment advisory services, as well as one's own tolerance for risk is a key component of the investment decision making process.

Depending on a client's particular situation, need and expectations, there are various methods of analysis and investment strategies that Financial Professionals may use when developing a financial plan, formulating investment advice, or managing assets. The principal source of information used by rebel Financial to prepare financial plans is the information provided by clients, including personal data, assets and liabilities, income expectations, assumed rate of inflation and return on assets, long term and short term financial goals, risk tolerance and other relevant data. The staff may use services and subscriptions to review current federal laws on income, estate and gift taxes, regulations and rulings, in addition to financial planning publications and other research material such as the Wall Street Journal and federal websites such as the IRS. We may also use training and marketing materials, prospectuses and annual reports for the securities, investment and insurance products distributed by rebel Financial or its affiliates in developing product recommendations.

rebel Financial also has access to investment research compiled by Morningstar's in house research team. Morningstar provides rebel Financial with access to investment research and advice, market and economic commentary, performance reporting and recommendations, and portfolio management tools and services, that cover topics including mutual funds, separate accounts, REITs, ETFs, fixed income, and certain alternative investments.

#### **Risk of Loss**

The primary risk involved in financial planning services stems from the possibility that the financial information and assumptions (such as assumptions regarding future market behavior) used in connection with developing the financial plan are or will prove to be inaccurate, which could result in the implementation of the plan in a manner so that the client's investment goals and financial needs will not be met. Furthermore, even if the financial plan is itself appropriate, the plan may not be implemented appropriately.

As discussed, investing in securities involves the risk of loss that clients should be prepared to bear. The types of risk vary depending on the type of securities and investment advisory programs in which a client may participate. The following is a list of key risks that one may be exposed to depending on their particular investments, with definitions as provided by the Financial Industry Regulatory Authority, Inc. (FINRA).

**Market Risk** – Due to the volatile nature of a market based system, securities cannot guarantee the safety of principal invested or a certain rate of return. Past performance is no guarantee of future results.

**Capitalization Risk** - Equities, i.e., stocks, and equity based funds may also involve an issuing company "capitalization risk" as the common shares of small or mid-capitalized companies are generally more vulnerable to adverse business or economic conditions than larger companies having more available resources.

**Interest-rate risk** describes the risk that the value of a security will go down because of changes in interest rates. For example, when interest rates overall increase, bond issuers must offer higher coupon rates on new bonds in order to attract investors. The consequence is that the prices of existing bonds drop because investors prefer the newer bonds paying the higher rate. On the other hand, there's also interest-rate risk when rates fall because maturing bonds or bonds that are paid off before maturity must be reinvested at a lower yield.

Inflation risk describes the risk that increases in the prices of goods and services, and therefore the cost of living, reduce your purchasing power. Let's say a can of soda increases from \$1 to \$2. In the past, \$2 would have bought two cans of soda, but now \$2 can buy only one can, resulting in a decline in the value of your money.

**Inflation risk** and interest rate risk are closely tied, as interest rates generally rise with inflation. Because of this, inflation risk can also reduce the value of your investments. For example, to keep pace with inflation and compensate for the loss of purchasing power, lenders will demand increased interest rates. This can lead to existing bonds losing value because, as mentioned above, newly issued bonds will offer higher interest rates. Inflation can go in cycles, however. When interest rates are low, new bonds will likely offer lower interest rates.

**Currency risk** occurs because many world currencies float against each other. If money needs to be converted to a different currency to make an investment, any change in the exchange rate between that currency and yours can increase or reduce your investment return. You are usually only impacted by currency risk if you invest in international securities or funds that invest in international securities.

For example, assume that the current exchange rate of the U.S. dollar to British pound is \$1 = 0.53 British pounds. If you invest \$1,000 in a mutual fund that invests in the stock of British companies, this will equal 530 pounds ( $\$1,000 \times 0.53$  pounds = 530 pounds). Six months later, assume the dollar strengthens and the exchange rate becomes \$1=0.65 pounds. If the value of the fund does not change, converting the original investment of 530 pounds into dollars will return only \$815 (530 pounds/0.65 pounds = \$815). Consequently, while the value of the mutual fund has not changed in the local currency, a change in the exchange rate has devalued the original investment of \$1,000 into \$815. On the other hand,

if the dollar were to weaken, the value of the investment would go up. So if the exchange rate changes to \$1 = 0.43 pounds, the original investment of \$1,000 would increase to \$1,233 (530 pounds/0.43 pounds = \$1,233).

As with most risks, currency risk can be managed to a certain extent by allocating only a limited portion of your portfolio to international investments and diversifying this portion across various countries and regions.

**Liquidity risk** is the risk that you might not be able to buy or sell investments quickly for a price that is close to the true underlying value of the asset. Sometimes you may not be able to sell the investment at all if there are no buyers for it. Liquidity risk is usually higher in over-the-counter markets and small-capitalization stocks. Foreign investments can pose liquidity risks as well. The size of foreign markets, the number of companies listed, and hours of trading may limit your ability to buy or sell a foreign investment.

**Sociopolitical risk** is the possibility that instability or unrest in one or more regions of the world will affect investment markets. Terrorist attacks, war, and pandemics are just examples of events, whether actual or anticipated, that impact investor attitudes toward the market in general and result in system-wide fluctuations in stock prices. Some events, such as the September 11, 2001, attacks on the World Trade Center and the Pentagon, can lead to wide-scale disruptions of financial markets, further exposing investments to risks. Similarly, if you are investing overseas, problems there may undermine those markets, or a new government in a particular country may restrict investment by non-citizens or nationalize businesses.

**Management risk**, also known as company risk, refers to the impact that bad management decisions, other internal missteps, or even external situations can have on a company's performance and, as a consequence, on the value of investments in that company. Even if you research a company carefully before investing and it appears to have solid management, there is probably no way to know that a competitor is about to bring a superior product to market. Nor is it easy to anticipate a financial or personal scandal that undermines a company's image, its stock price, or the rating of its bonds.

**Credit risk**, also called default risk, is the possibility that a bond issuer won't pay interest as scheduled or repay the principal at maturity. Credit risk may also be a problem with insurance companies that sell annuity contracts, where your ability to collect the interest and income you expect is dependent on the claims-paying ability of the issuing insurance company.

# **Disciplinary Information**

# Legal and Disciplinary

Registered Investment advisors are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of rebel Financial LCC and the integrity of our management of your assets. We have no information that applies to this item.

# **Criminal or Civil Action**

Registered Investment advisors are required to disclose all material facts regarding any criminal or civil actions that would be material to your evaluation of rebel Financial LCC and the integrity of our management of your assets. We have no information that applies to this item.

### Administrative Proceeding

Registered Investment advisors are required to disclose all material facts regarding any administrative proceeding that would be material to your evaluation of rebel Financial LCC and the integrity of our management of your assets. We have no information that applies to this item.

#### **Self-Regulatory Proceeding**

Registered Investment advisors are required to disclose all material facts regarding any selfregulatory proceedings that would be material to your evaluation of rebel Financial LCC and the integrity of our management of your assets. We have no information that applies to this item.

# Other Financial Industry Activities and Affiliations

#### **Broker-dealer or Registered Representative**

rebel Financial LLC and our staff are not affiliated with a broker dealer or are registered representatives of a broker dealer.

### Futures Commission Merchant, Commodity Pool Operator, Commodity Trading Adviser or Associated Person

rebel Financial LLC and our staff are not affiliated with a Futures Commission Merchant, Commodity Pool Operator, or Commodity Trading Adviser.

#### **Material Relationships or Arrangements with Financial Industry**

rebel Financial LLC has no other material relationships or arrangements with the financial industry not disclosed elsewhere in this document.

#### **Recommend or Select Other Investment Advisers**

rebel Financial LLC does not recommend or select other investment advisors for our clients.

# Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

#### **Code of Ethics**

rebel Financial LLC has adopted a Code of Ethics. Our Officers and staff members are required to provide us with a written acknowledgement regarding the Code of Ethics. The Code of Ethics covers the following areas:

- 1. Definition of Terms
- 2. Standard of Conduct & Statement of General Fiduciary Principles
- 3. Protecting Inside Information
- 4. Restrictions on Personal Investing
- 5. Reporting Personal Securities Transactions and Accounts
- 6. Monitoring Personal Securities Transactions
- 7. Administration of the Code of Ethics and Violations
- 8. Acknowledgement of Code of Ethics

Rebel Financial will provide a copy of the Code of Ethics to clients and prospective clients upon request. To obtain a copy contact Phil Ratcliff at (614) 441- 9605 or by e-mail at phil@rebelfinancialllc.com.

#### **Recommend Securities with Material Financial Interest**

rebel Financial LLC and its investment advisor representatives do not have any material financial interest in any public companies.

#### **Invest in Same Securities Recommended to Clients**

All related persons and affiliates of rebel Financial may not purchase or sell securities ahead of our clients. Unless there is a meaningful and favorable change in the price of a security, or an extenuating circumstance, our portfolio managers will not make any further purchases or sales that day after a related person or affiliate. This policy is a minimum for securities with limited marketability. For securities with limited marketability, related persons and affiliates may not purchase or sell until the portfolio manager agrees that he or she has substantially completed the purchase/or sale for clients. The purchase or sale program may extend over a number of days. This requirement does not apply to mutual fund purchases or sales except for mutual funds. As a general rule, in a situation where an investment conflict of interest occurs between a client and one of our associates, the conflict of interest will be resolved in the best interests of the client.

### **Personal Trading Policies**

rebel Financial has a formal a Personal Securities Trading Policy. As part of this policy we require that our employees and affiliated persons submit all personal trading requests to the firm portfolio managers for approval prior to placing our personal transactions. Employees submit their personal securities transaction report quarterly to the compliance officer.

# **Brokerage Practices**

# **Selecting Brokerage Firms**

You are free to select any broker dealer for your brokerage account. While you may select your broker dealer, rebel Financial suggests that our clients use TD Ameritrade Institutional (A

division of TD Ameritrade Inc. Member FINRA/SIPC/NFA) for personal (non-qualified and individual retirement) accounts, TIAA CREF or Fidelity for university retirement accounts as your broker dealer and custodian for execution of transactions. You will be provided the commission schedules for these broker dealers at the time accounts are established so you can make a decision based on your needs and review of transaction costs and other fees charged. rebel Financial has direct on-line server access to accounts maintained at these broker dealers, as well as straight through order entry. Rebel Financial is not affiliated with the above listed broker dealers and receives no economic benefit for recommending client establish accounts with these firms.

In some cases where clients chose a specific broker dealer other than those mentioned above, this could cost you the client more money. You the client may pay higher brokerage commissions or transactions costs charged by that broker dealer.

#### **Research and Soft Dollars**

rebel Financial may receive non-cash compensation from investment companies, custodians, and third party vendors. Such compensation may include such items as gifts of nominal value, an occasional dinner or ticket to a sporting event, or reimbursement in connection with educational meetings or marketing or advertising initiatives. Such sponsors may also pay for education or training events that may be attended by rebel Financials' employees.

### **Brokerage for Client Referrals**

rebel Financial LLC does not engage in the practice of directing brokerage trades to outside broker dealers for client referrals.

### **Directed Brokerage**

In almost every case, we direct trades based on each client's direction. Typically, our trades are placed directly with the client's custodian. On occasion a trade may be done with one broker dealer and settled with the client's account at another broker dealer as part of a COD transaction. This is always done per the client's instruction.

### **Order Aggregation**

Most transactions for each client account are entered on a transaction-by-transaction basis. If we decide to purchase or sell the same securities for several clients at approximately the same time, we might combine (otherwise known as aggregating or batching transactions) for these orders. The broker dealer conducting the trade does this through the use of an average price account. By aggregating orders of the same securities, the broker dealer may be able to obtain a better overall execution price. In addition, you may receive lower transaction costs that might or might not have been obtained had multiple orders been placed independently. When aggregating trades in the average price account the brokerage firm generally averages the price and charges one commission per client per security. We receive no additional compensation, fees or remuneration from the aggregation of client trades in an average price account.

# **Review of Accounts**

### **Periodic Reviews**

The portfolio manager reviews each portfolio at least quarterly.

# **Review Triggers**

When securities held by clients are to be sold, accounts are reviewed immediately; either prior to or after the security is sold. When any security is bought for clients, accounts are reviewed immediately; either prior to or just after the security is purchased. One of the firm's portfolio managers reviews each portfolio at least quarterly.

### **Regular Reports**

The broker dealer handling your account or custodian sends you account statements at least quarterly, but may be monthly. In some cases account statement may be provided to you electronically by the custodian. These account statements show money balances, securities held in the account, investment values and transactions made. Rebel Financial may also send out quarterly reports that include other information such as performance of your investments.

# Client Referrals and Other Compensation

# **Economic Benefits**

If you refer a potential client to us that signs a management agreement and meets the minimum client qualifications, rebel Financial will give you a \$250.00 gift card.

For the benefit we receive from other broker dealers see the "Brokerage Practices" section above.

# **Third Party Solicitors**

Rebel Financial LLC does not use third party solicitors.

# Custody

# **Account Statements**

We do not take custody of your funds and securities. Because of this, rebel Financial LLC does not accept securities or forward securities to your brokerage firm or custodian. The only checks payable to rebel Financial LCC that we are permitted to accept are those payable for Advisory fees. You will not give us authority to withdraw securities or funds (other than for payment of advisory fees) from your account. rebel Financial LLC is deemed to have custody due to its ability to deduct management fees in accordance with the advisory agreement, but does not otherwise have any access to client assets.

The broker dealer or custodian handling your account sends to you account statements at least quarterly, but usually monthly. These Account statements show money balances, securities held in the account, investment values and transactions made. We encourage you to read your statements.

# **Investment Discretion**

# **Discretionary Authority for Trading**

Most clients give rebel Financial LLC discretion over the selection, amount and timing of securities to be bought and sold. This means that the portfolio manager or advisor representative may purchase or sell securities consistent with your investment objectives without contacting you prior to entering the transaction.

### **Limited Power of Attorney**

Investment authority may be subject to specific investment objectives and guidelines and/or conditions imposed by you. For example, you may specify that the investment in any particular stock or industry should not exceed specified percentages of the value of your portfolio or you may have restriction or prohibitions on transactions in the securities of a specific company or industry such as tobacco stocks. Please detail any such specifications or exceptions in writing prior to engaging our services.

# Voting Client Securities

# **Proxy Voting**

rebel Financial LLC will accept voting authority for client securities in certain cases. When rebel Financial does accept voting authority for client securities, it will always seek to vote in the best interests of its clients. Clients may direct us on how to vote client securities by communicating their wishes in writing or electronically to rebel Financial. When voting client proxies the firm will always hold the interests of the clients above its own interests. Clients of rebel Financial may obtain the voting record of how we voted on client securities by contacting the firm at phone number or e-mail address listed on the cover page of this brochure. Clients may obtain a copy of the rebel Financial proxy voting policies and procedures upon request.

Where rebel Financial does not have voting authority, clients will receive proxies and proxy information or other solicitations about your securities from the account custodian. If you have

questions about a particular solicitation, you can contact your representative for advice. You are not obligated to follow your representative's advice on voting your securities.

# **Financial Information**

### **Prepayment of Fees**

Fees for your investment advisor services are charged quarterly in advance based upon the value of assets managed as determined by the client's custodian or other pricing services at the end of each calendar quarter. We do not require more than one quarter of pre-paid fees.

#### **Financial Condition**

rebel Financial LLC has no financial commitment that impairs its ability to meet contractual and fiduciary commitments to clients.

#### **Bankruptcy**

rebel Financial LLC has not been subject to a bankruptcy proceeding.

# Requirements for State-Registered Advisers

### **Identify Principal Executive Officers and Management Person**

The Principal Executive Officer is William "Phil" Ratcliff. The primary Management Person is William "Phil" Ratcliff. See Form ADV Part 2B Supplement.

#### **Describe Business Other Than Investment Advice**

rebel Financial LLC has no other business.

# Describe How Supervised Persons are compensated with performance based fees

There is no compensation with performance based fees.

**Describe if a Management Person has been subject to a Disciplinary Event** The rebel Financial LLC Management Persons have not been subject to a disciplinary event.

### **Describe any Relationship with an Issuer of Securities**

rebel Financial LLC has no relationships with issuers of securities.